

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 20 held on Monday, 22nd September, 2025

CTC LEAF: 53,064 packages of tea on offer met with an improved demand.

BROKENs: Well made good liquoring Brokenes met with a strong demand and were a dearer market following competition. Medium varieties met with a fairly good demand and were generally firm. Plainer varieties met with a fair demand at around last levels with some withdrawals. BLF teas met with less demand at easier rates with more withdrawals.

FANNINGS: Good liquoring Fannings met with a strong market and were generally dearer following quality. Medium varieties were a fairly good market and were generally firm. Plainer varieties met with a fair demand at around last levels. There were a few withdrawals in this category. BLF teas met with less demand at easier rates with more withdrawals.

DUST: 10,537 packages of tea on offer met with a good demand. Good liquoring Dusts sold well at around last levels. Mediums met with a better demand and were fully firm to slightly dearer closely following quality. Plain and BLF Dusts were an easier market and witnessed more withdrawals. Blenders lent good support with fair interest from the Loose tea buyers.

COMMENTS: This week demand emanated from all sections of the market resulting in more competition particularly for the better liquoring varieties. Blenders were more active with improved support from the Loose tea buyers. Reprinted teas, however, continued to meet with heavy withdrawals. Dusts were a slightly dearer market.

Our Catalogue: (Sale 20) Avg : Tk 255.49, Sold 68.72% , (Sale 19) Avg : Tk 247.77, Sold 60.60%

Quotations – This Week – (In Taka)

Brokenes	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	255-265	255-260	Best	255-260	255-260	PD	245-275	245-255
Good	250-254	248-253	Good	250-254	248-253	RD	245-313	200-317
Medium/ Plain	245-247	245-247	Medium/ Plain	245-247	245-247	D	245-318	303-331
						CD	245-348	210-296
BLF	200-218	185-230	BLF	200-218	195-220	BLF	None	200-212

Exchange Rates 22nd September, 2025 Sterling Pound 161.7695 Dollar: Tk. 121.2000
Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokenes	Ruthna	BOP(S)	10	338/-	MAT
Fannings	Ruthna	OF	10	304/-	Al-Amin
Clonal Brokenes	Amtali	GBOPS (BT2)	10	349/-	Kazi
Clonal Fannings	Kedarpur	PF(BT1)	10	320/-	Magnolia
PD/RD	Ruthna	RD	10	310/-	AKT
Clonal PD/RD	Kedarpur	RD(BT1)	10	329/-	Ispahani
D	* Monipur	D	10	287/-	TK
Clonal D	* Madhupur	D(BT1)	10	318/-	AKT
CD	Ruthna	CD	10	296/-	Shawon
Clonal CD	* Madhupur	CD(BT1)	5	348/-	Kamona
Green Tea	* Kazi & Kazi	Soumee	40	650/-	Lipton/Tata

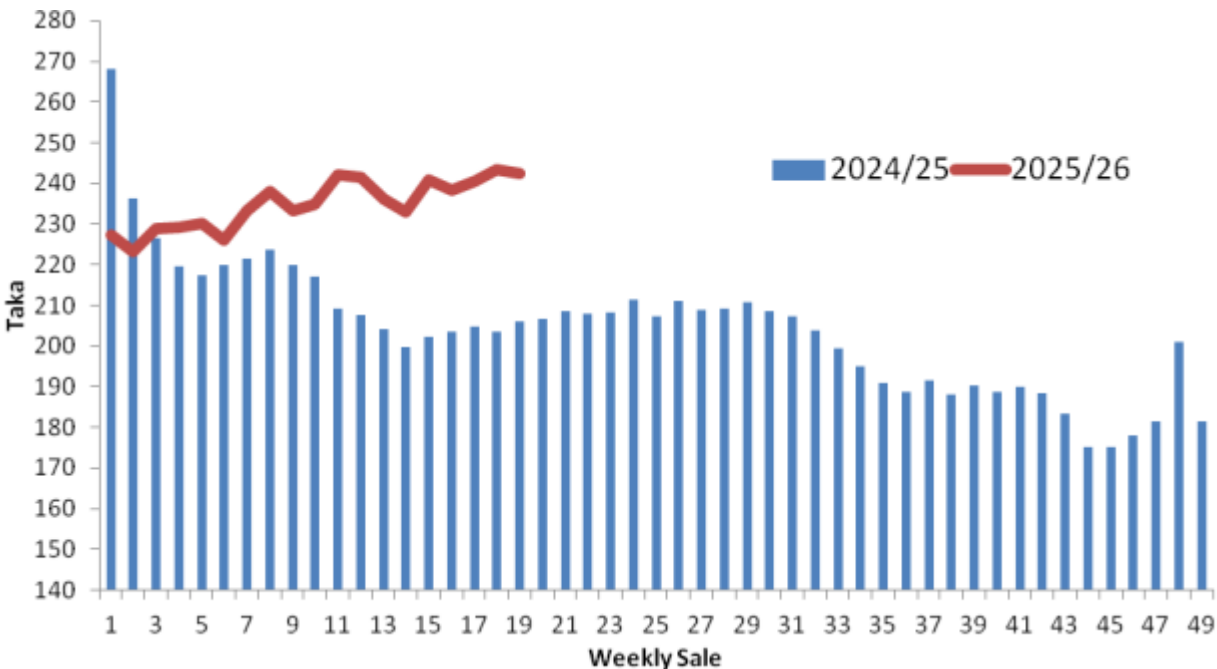
* Above price(s) realised in our catalogue

Offerings

This Sale (Sale 20)				Next Sale (Sale 21)			
Season 2025-26		Season 2024-25		Season 2025-26		Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages
Leaf	53,064	2,647,893.6	57,211	2,854,828.9	58,455	2,916,904.5	57,287
Dust	10,537	525,796.3	12,454	621,454.6	12,441	620,805.9	13,302
Total	63,601	3,173,689.9	69,665	3,476,283.5	70,896	3,537,710.4	70,589

Chittagong Auction Average - Sale 19

(Season 2025/26): Tk 242.36 & (Season 2024/25): Tk 206.01 & (Season 2023/24) :Tk 182.81



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,821,837.5	203.44	1,759,509.5	242.77	24,057,669.6	77.5%	209.17	27,183,273.8	79.45%	235.73	3,125,604.2	26.56
CTC DUST	473,970.5	216.39	408,344.9	247.40	6,476,332.8	22.5%	225.74	7,659,466.4	20.28%	250.99	1,183,133.6	25.25
Sub-Total	2,295,808.0	206.12	2,167,854.4	243.64	30,534,002.4	99.9%	212.68	34,842,740.2	99.73%	239.09	4,308,737.8	26.41
Orthodox	-	-	-	-	302.6	0.0%	1,061.43	8.0	0.00%	800.00	-294.6	-261.43
Total	2,295,808.0	206.12	2,167,854.4	243.64	30,534,305.0	99.9%	212.69	34,842,748.2	99.73%	239.09	4,308,443.2	26.40
Green Tea	-	-	49.0	1,275.51	1,363.2	0.0%	947.15	2,518.3	0.00%	824.88	1,155.1	-122.27
Olong Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Yellow Tea	-	-	-	-	49.1	0.0%	1,228.71	-	0.00%	-	-49.1	-1,228.71
White Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Total	2,295,808.0	206.12	2,167,903.4	243.66	30,535,717.3	99.9%	212.73	34,845,266.5	99.74%	239.13	4,309,549.2	26.40
Other (s)	3,046.2	123.90	45,742.3	180.74	277,187.3	0.1%	120.00	1,394,363.7	0.26%	156.96	1,117,176.4	36.96
G.Total	2,298,854.2	206.01	2,213,645.7	242.36	30,812,904.6	100.0%	211.89	36,239,630.2	100%	235.97	5,426,725.6	24.08

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	-	-	-	-	6992.0	0.02%	228.43	154,510.9	0.27%	109.75	147,518.9	-118.68
Internal	2,298,854.2	206.01	2,213,645.7	242.36	30,805,912.6	99.98%	211.89	36,085,119.3	99.73%	236.51	5,279,206.7	24.62
Grand Total	2,298,854.2	206.01	2,213,645.7	242.36	30,812,904.6	100%	211.89	36,239,630.2	100%	235.97	5,426,725.6	24.08

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up to Month			
		2023	2024	2025	(+/-) 2024	2023	2024	2025	(+/-) 2024
Bangladesh	June	10.72	12.83	9.82	-3.0	26.44	24.30	22.49	-1.81
North India	June	109.7	121.52	112.51	-9.0	344.0	313.7	352.80	39.10
South India	June	28.2	25.20	20.99	-4.2	113.7	100.38	116.92	16.54
All India	June	137.9	146.72	133.50	-13.2	457.7	414.08	469.72	55.64
Sri Lanka	June	22.9	23.19	21.68	-1.5	134.4	127.59	135.64	8.05
Kenya	June	44.7	46.16	42.41	-3.8	318.3	323.30	283.25	-40.05

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 38- 16th /17th & 18th SEPTEMBER, 2025

There was good demand. Good liquoring Assams met with demand and sold around last levels. Medium Assams were barely steady. Better Dooars were irregular and sold around last to easier levels. Good Dooars sold around last levels following the quality. Plainer Dooars continued to struggle. M/s Tata Consumer Product Limited showed some interest on plainer Dooars and were active on Dust category . Local buyers operated on grainy, clean teas. Exporters operated on bolder Broken.

Tea Category	Price Range USC
BEST ASSAMS	385-431
GOOD ASSAMS	295-374
MED ASSAMS	170-227
GOOD DOOARS	272-306
MEDIUM DOOARS	170-261
PLAINER DOOARS	113-136

COONOOR SALE 38- 19th SEPTEMBER, 2025

DEMAND: - Good Demand. MARKET: - The total CTC leaf teas sold this week was 82.52% (1164927.76kgs) of the total offering of 1411688.38Kgs. BUYING PATTERN: - The major blenders were active and absorbed as much as 53.41% of the total CTC leaf sold. The other internal buyers continued to be selective. CIS, Russia and the middle east buyers continued to be active but were price sensitive.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	194-227	130-160	101-120	93-100	79-92
Medium Brokens	189-269	136-154	107-134	94-105	88-93
Smaller Brokens	205-270	160-189	113-138	96-105	79-95
Fannings	187-246	162-172	116-158	100-114	86-99

SILIGURI SALE 38- 13TH SEPTEMBER, 2025

LEAF: Fair general demand.. Select Estates & the plainer sorts were firm.. The remainder were irregular & easier and saw some withdrawals.. DUST:: Good demand at last levels.. Buying Pattern:: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	261-363	249-351	227-306
Medium/ Better Medium	159-249	159-238	159-215
Common / BLF	108-147	108-147	113-147

MOMBASA SALE 37- 15TH & 16TH SEPTEMBER, 2025

There was good general demand for the 116,260 packages (7,847,712.00 kilos) on offer with 25.55% unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	255 – 492	345 – 420	257 – 360	336 – 360
Good	250 – 402	324 – 354	235 – 356	277 – 356
Good Medium	185 – 324	252 – 349	235 – 358	279 – 350
Medium (KTDA)	155 – 234	170 – 270	165 – 230	175 – 283
Medium (Plantations)	159 – 175	190 – 217	198 – 218	152 – 198
Lower Medium	135 – 173	122 – 191	121 – 200	130 – 160
Plainer	092 – 138	087 – 138	086 – 128	093 – 124